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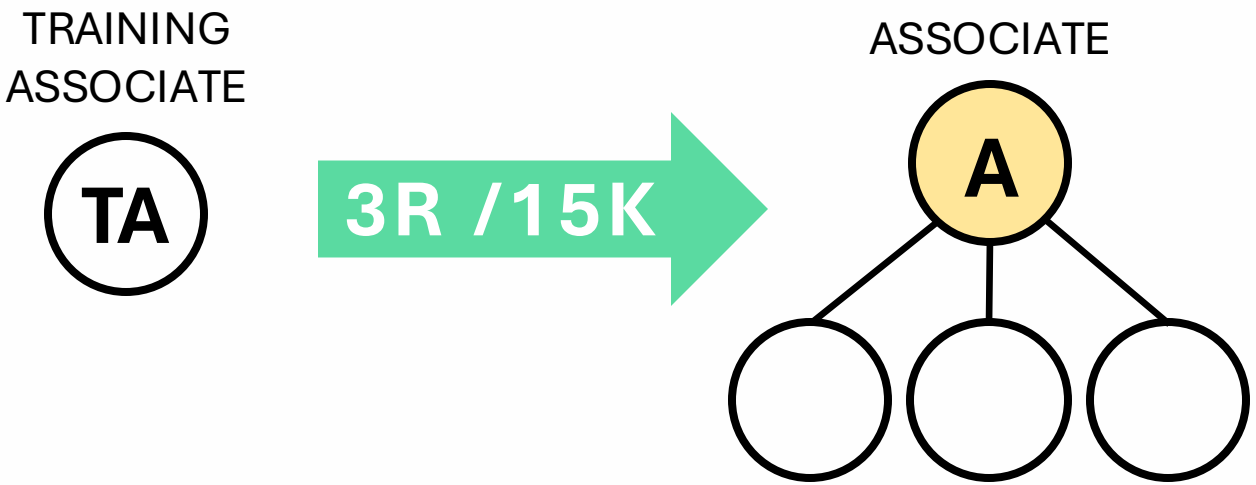
BASESHOP BREAKTHROUGH

A NEW WAY TO THINK ABOUT GX

- CURRENT GUIDELINE:



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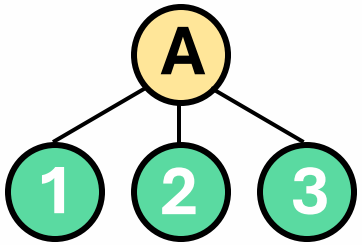
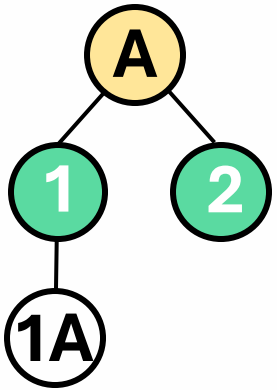
4 WAYS TO GX: 3/15

I



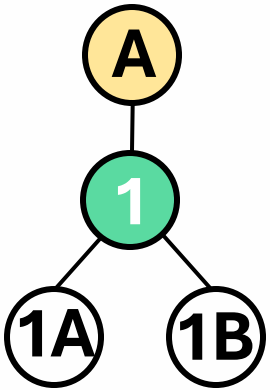
A goes deep.

II



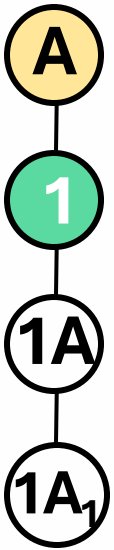
A, 1 go deep.

III



A, 1 go deep.

IV



A, 1, 1A go deep.

Points will be credited 100% to the direct recruiter.

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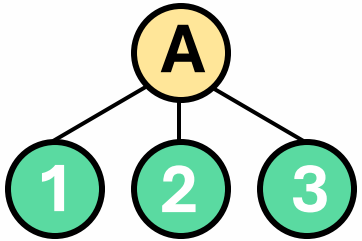
HOW TO QUALIFY

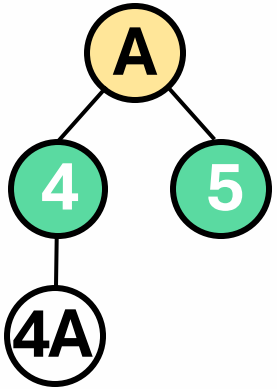
JAN

GX1



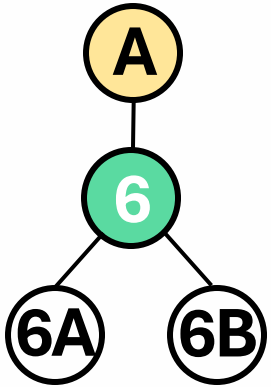
FEB

GX2



MAR

GX3



APR

GX4

Points will be credited 100% to the direct recruiter.
Qualify on month-to-month basis.

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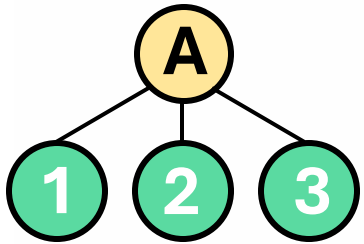
HOW TO CATCH UP

JAN

3R / 15K

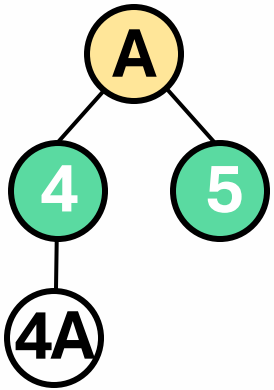
GX1



FEB

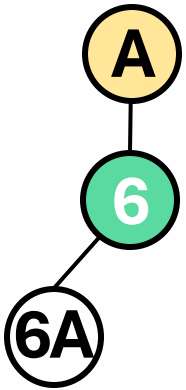
2R (1B) / 15K

GX2



MAR

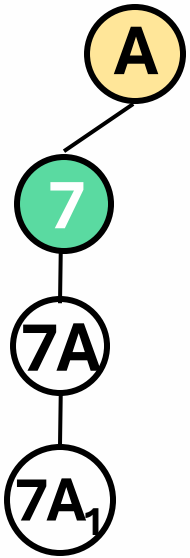
1R (1B) / 30K



APR

1R (2B) / 15K

GX3



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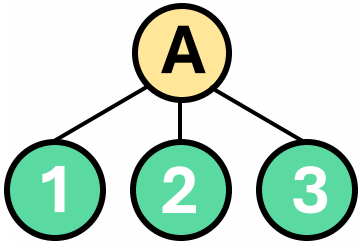
HOW TO CATCH UP

JAN

3R / 15K

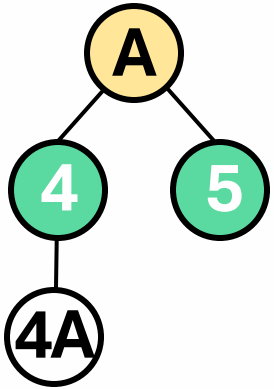
GX1



FEB

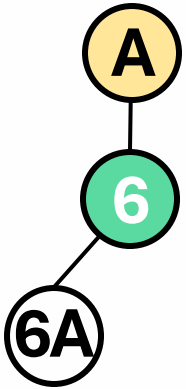
2R (1B) / 15K

GX2



MAR

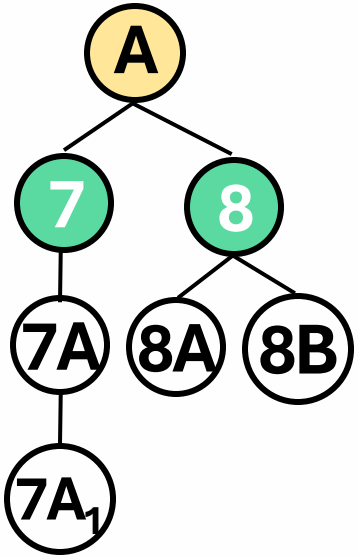
1R (1B) / 30K



APR

Leg 7+ Leg 8 / 0K

GX4



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FAST: 4 times quicker.

DOABLE: “I can do it!”

COOPERATIVE: Willing to get it done.

MOMENTUM-DRIVEN: Fast Start. Enthusiastic.

BUILDING DEEP

4 deep ~ MD Trainer

8 deep ~ SMD

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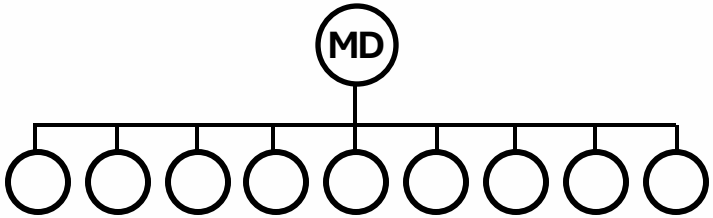
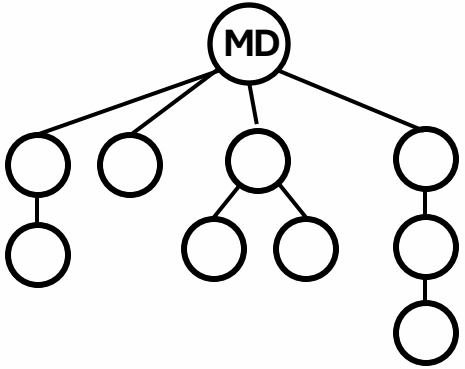
BECOMING MD JUST GOT EASIER

12 TIMES FASTER TO BECOME MD.

Graphics are shown as examples:





- Faster recruiting
- Faster solutions
- Field training
- Faster licensing

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SUGGESTION: When qualifying for SMD, you need to have more than 2 MD legs to ensure a strong base after replacement due to the faster and easier MD qualifications.

ARE YOU READY FOR A BIG EXPLOSION?!

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COUNTING POINTS

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CREDIT vs COMMISSION

Credit = gives points to the person who refers the business

Commission = gives money to the agent who closed and will follow up with all the requirements

The following slides shows examples of who gets the credit for points to count towards GX regardless of who makes the commission.

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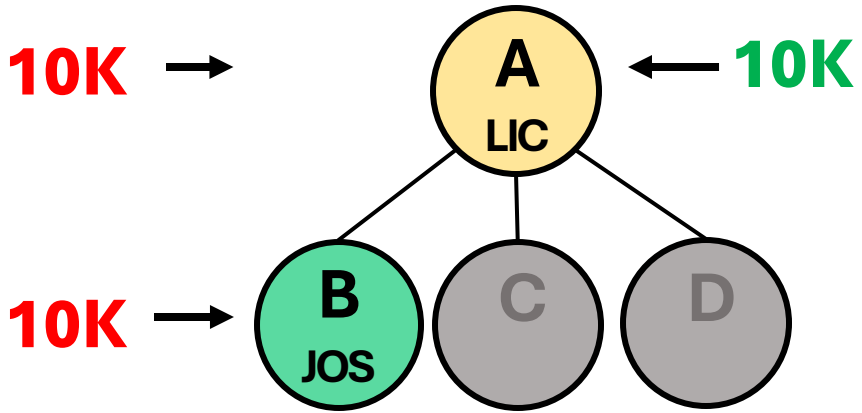
SCENARIO #1

AGENT "A" recruits **RECRUIT "B"** who opens an account for 10K Points.

CREDIT for GX

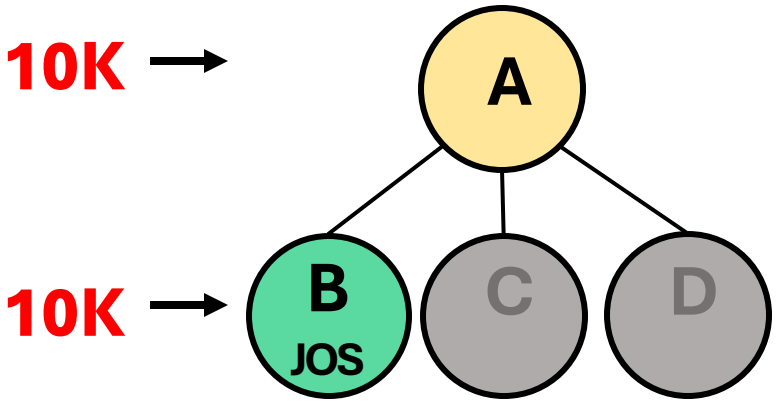
COMMISSION



CREDIT for GX

COMMISSION

10K*



**In this case, a licensed upline or sideline trainer helped close the sale for B. That person would receive 10K credit for GX and 10K in Commission.*

GX PROGRAM

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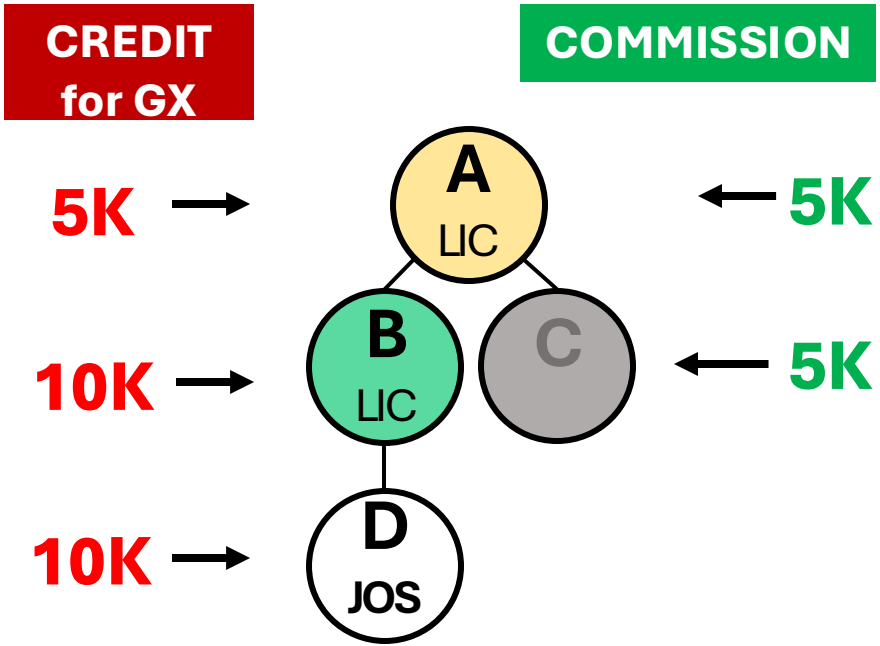
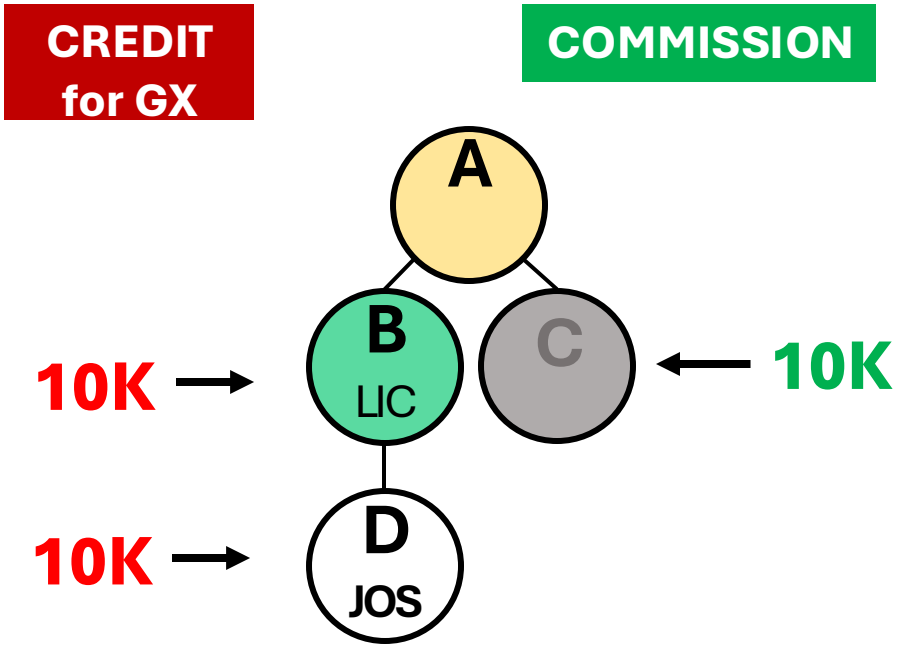
SCENARIO #2

AGENT "B" has **RECRUIT "D"** who owns an account (10K Points).





GX PROGRAM

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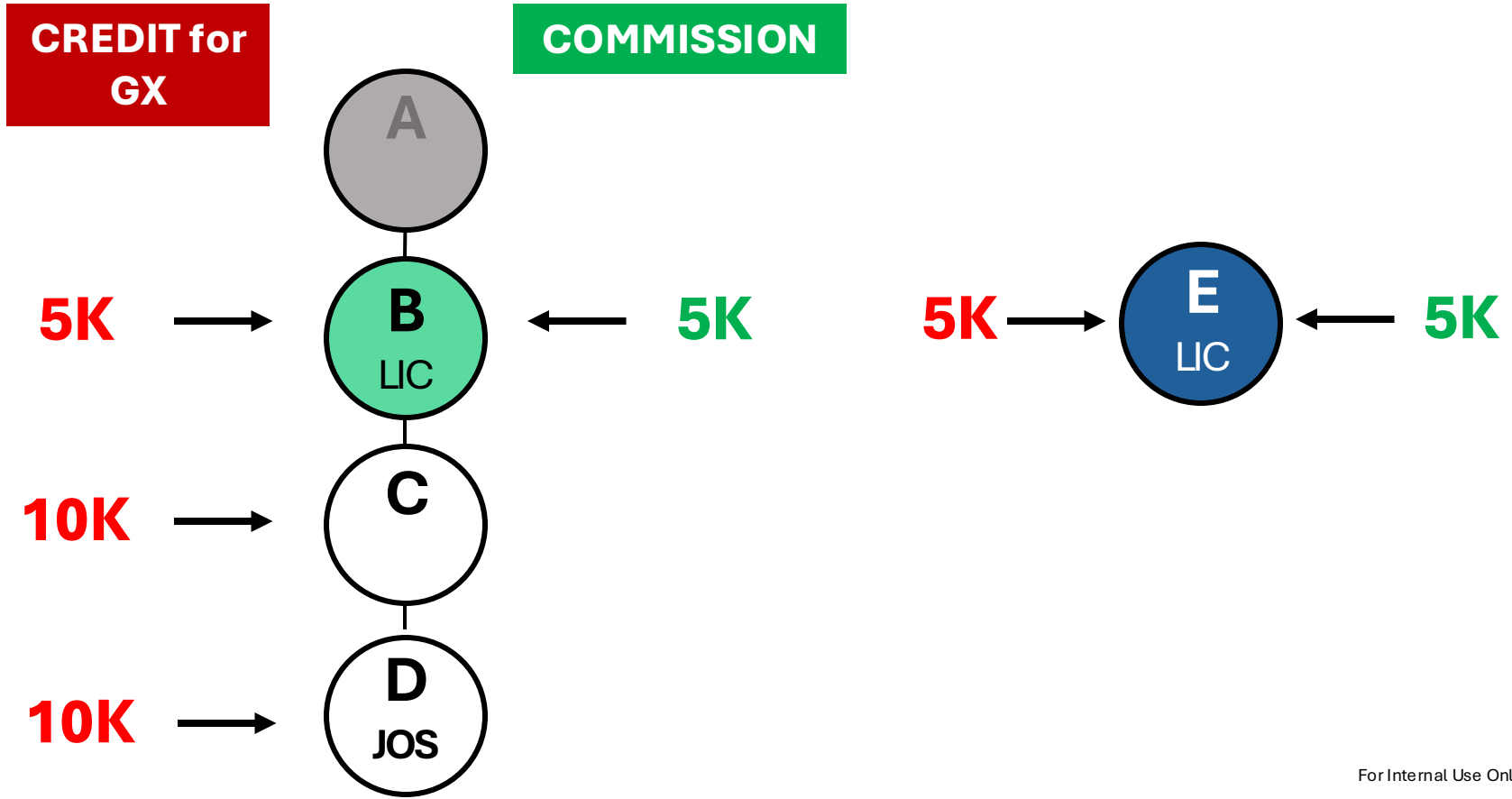
SCENARIO #3

AGENT "D" owns an account for 10K. **AGENT "B"** works with sideline **AGENT "E"** and splits the account.



GX PROGRAM

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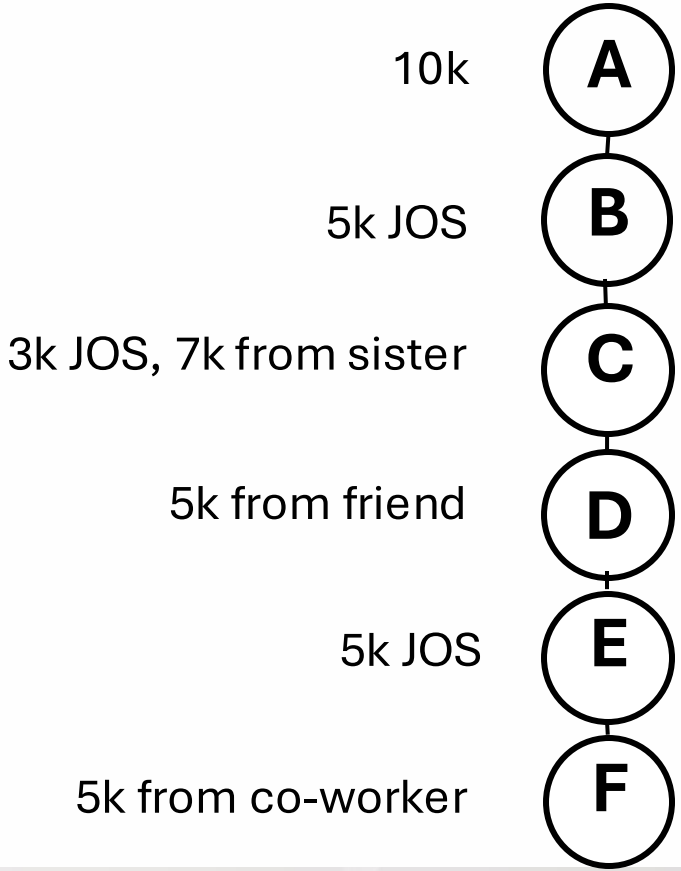
SCENARIO #4

In one month, **A** goes 5 deep.
How many GX can count in one leg?



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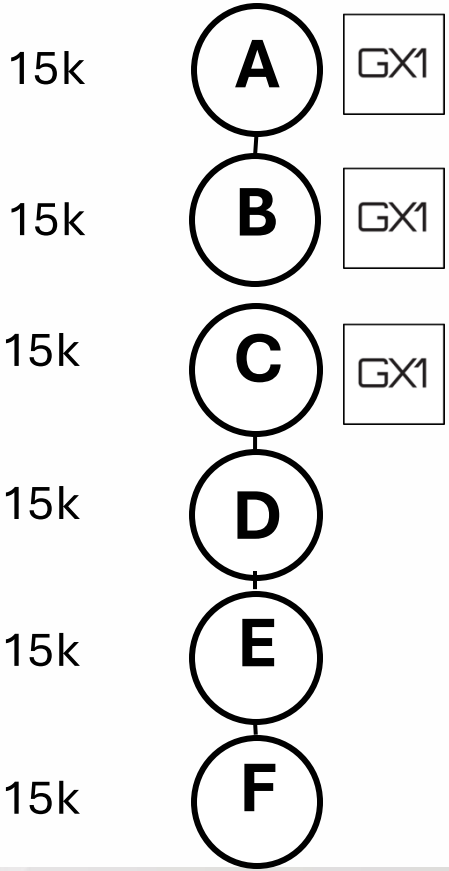
SCENARIO #4

In one month, **A** goes 5 deep.
How many GX can count in one leg?

For Internal Use Only.

SCENARIO #4

In one month, **A** goes 5 deep.
How many GX can count in one leg?



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In summary…

Whoever JOIN-OWN-SHARE
Gets 100% credit of the points—doesn't matter if licensed or not licensed

The Direct Upline
Gets to credit 100% of the points from the Join-Own-Share of their direct recruit—doesn't matter if licensed or not licensed

The Licensed Trainer
Gets to credit what is on Leaders Bulletin

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RECOGNITION vs CONTESTS

Recognition = may be based off “credit” (submitted points) for recognition like GX status, apparel, etc.

Contests = can be based off credit (submitted points) or points on mywfg. **Each contest can vary.**

Example:
GX10 (submitted points) to get recognition slide on webinar
GX10 (must be on mywfg) to qualify for GXperience

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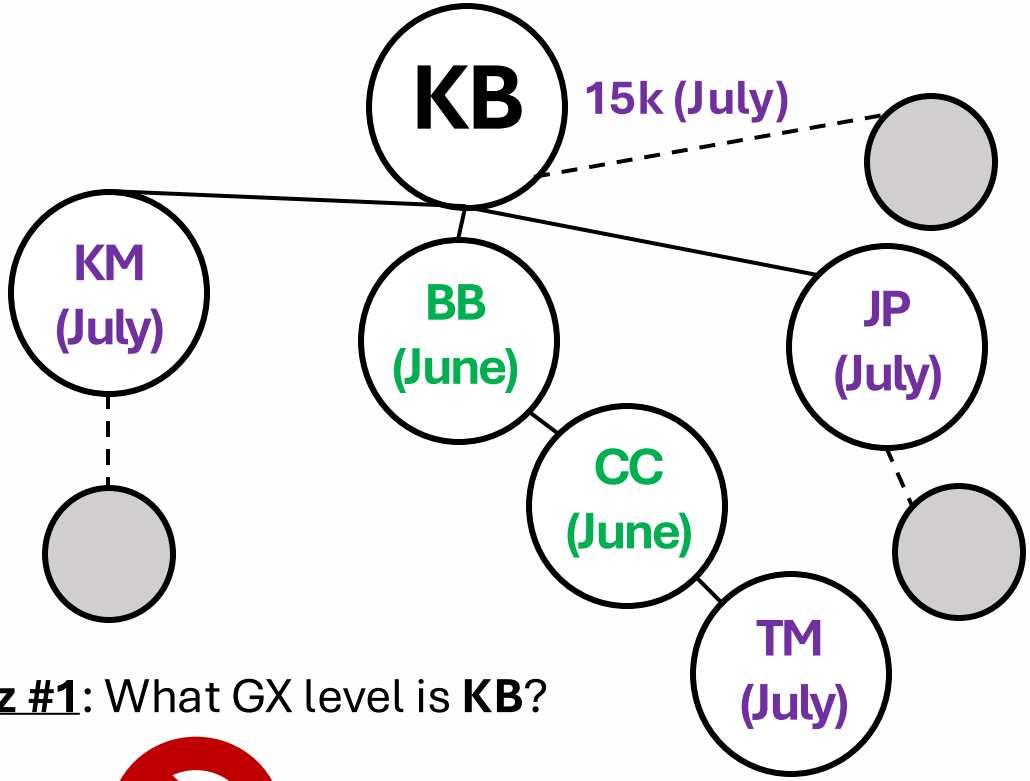

If KB wants to complete GX in July, he just needs 1 more recruit either

- Direct
- under KM
- under JP

(3 ways vs 1 way!)

Pop Quiz #1: What GX level is **KB**?

Answer:

The leg must be built in the same month

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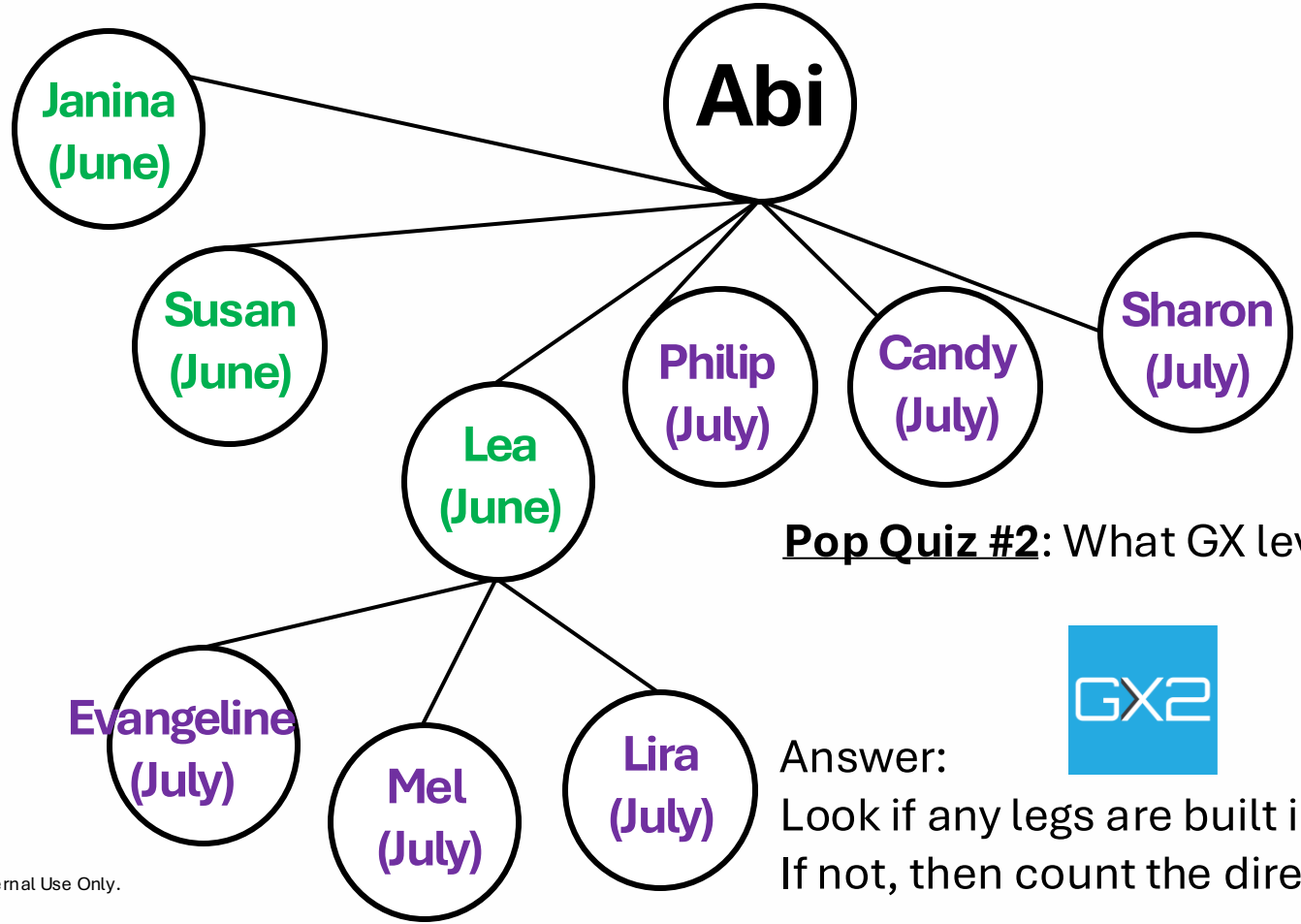

Pop Quiz #2: What GX level is **Abi**?

Answer:

GX2

Look if any legs are built in the same month.
If not, then count the direct recruits

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